# DOWNTOWN DEVELOPMENT AUTHORITY CITY COMMISSION CHAMBERS ROYAL OAK, MICHIGAN

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Wednesday, April 20, 2022 Regular Meeting 4:00 P.M.

<u>Present</u> <u>Absent</u>

Paul Brake, City Manager
Michael Keith
Salvatore LoGrasso
Lori London
Matt Riley
Jennifer Rossbach, Vice Chairperson
Michael Sophiea, Chairperson
Anthony Yezbick

## **Staff**

Tim Thwing, Executive Director Daniel Hill, Downtown Manager

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- 1. Call to Order
- 2. Public Comment
- 3. Approval of Meeting Minutes from January 19, 2022
- 4. Expense Items
  - a. Monthly Expenses March 2022
- 5. Parking System Discussion
  - a. 2018 Parking Recommendations
  - b. Parking Study
- 6. ROCC Sponsorship Request Summer Concert Series
  - a. Signed Agreement
- 7. Farmers Market Sponsorship Request Sights & Sounds
- 8. Downtown Window Murals
- 9. Advertising Plan FY 2022-23
- 10. Screen Vision Media Theatre Ads

## 11. Reports

- a. Siren PR Communication & Impact Report March 2022
- b. SEP 22-10 Royal Oak in Bloom-May 8
- c. SEP 22-12 Juneteenth Celebration-June 19
- d. SEP 22-14 Memorial Day Parade-May 30
- e. SEP 22-15 Rock-Rides-June 16-19
- f. Michigan Downtown Association Annual Report
- g. Gift Card Redemption Stats Winter Blast 2022

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## 1. CALL TO ORDER

Chairperson Sophiea called the meeting to order at 4:00 p.m.

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## 2. PUBLIC COMMENT

Chairperson Sophiea opened Public Comment.

After all public comment was received public comment was closed.

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## 3. APPROVAL OF MEETING MINUTES FROM MARCH 16, 2022

**MOVED** by Director Riley **SUPPORTED** by Director Rossbach

To Approve the minutes of the March 16th, 2022, DDA meeting, as presented

## MOTION APPROVED UNANIMOUSLY.

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#### 4. EXPENSES

## a. Monthly Expenses

The invoices received and paid for the month of March 2022 were provided as information, no action is required.

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## 5. PARKING SYSTEM DISCUSSION

Police Chief Mike Moore, Deputy Chief Keith Spencer and representatives from MPS provided information and answered questions regarding the city's new parking system/meters. No action was required or taken.

Director Riley left the meeting.

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#### 5b PARKING STUDY

**MOVED** by Director Yezbick **SUPPORTED** by Director Keith

**Be it resolved,** the DDA hereby authorizes the Executive Director to engage with a parking consulting firm (Rich & Associates) to complete a parking study and planning process with respect to the scope of work presented by staff at a cost not to exceed \$11,000.

#### MOTION APPROVED UNANIMOUSLY.

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## 6. ROCC SPONSORSHIP REQUEST – SUMMER CONCERT SERIES

**MOVED** by Director Rossbach **SUPPORTED** by Director Yezbick

**Be it resolved,** the DDA Board authorizes the Executive Director to enter into a sponsorship agreement with the Royal Oak Chamber of Commerce to host the 2022 and 2023 Summer Concert series events at an amount not to exceed \$78,000.

#### MOTION APPROVED UNANIMOUSLY.

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## 7. FARMERS MARKET SPONSORSHIP REQUEST – SIGHTS & SOUNDS

After discussing the request, it was referred to the Consumer Marketing Committee for review and a recommendation.

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#### 8. DOWNTOWN WINDOW MURALS

**MOVED** by Director Rossbach **SUPPORTED** by Director Brake

**Be it resolved,** the DDA Board authorizes the Executive Director to enter into a professional services agreement with Lisa Littell to install approximately 100 window murals at an expense not to exceed \$25,000 and removal of the murals at an expense not to exceed \$10,000.

#### MOTION APPROVED UNANIMOUSLY.

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#### 9. ADVERTISING PLAN FY 2022-23

**MOVED** by Director Rossbach **SUPPORTED** by Director London

**Be it resolved,** the DDA Board approves the Downtown Manager's Media Purchasing Plan to be used in planning the advertising campaign strategies for the 2022/2023 fiscal year.

#### MOTION APPROVED UNANIMOUSLY.

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### 10. SCREEN VISION MEDIA – THEATRE ADS

**MOVED** by Director Rossbach **SUPPORTED** by Director London

**Be it resolved**, the DDA Board approves the advertising purchase from Screen Vision Media in the amount of \$8,199 as presented and authorizes the Executive Director to execute the Insert Order Agreement, and

**Be it resolved**, the DDA Board approves the purchase of production and editing services from Bureau Detroit at an expense not to exceed \$1000.

# MOTION APPROVED UNANIMOUSLY.

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## 11. REPORTS

- a. Siren PR Communication & Impact Report March 2022
  Provided for information no action necessary.
- SEP 22-10 Royal Oak n Bloom-May 8
   Provided for information no action necessary.
- c. SEP 22-12 Juneteenth Celebration-June 19 Provided for information no action necessary.
- d. SEP 22-14 Memorial Day Parade-May 30 Provided for information no action necessary.
- e. SEP 22-15 Rock-Rides-June 16-19
  Provided for information no action necessary.
- f. Michigan Downtown Association Annual Report Provided for information no action necessary.

## g. Gift Card Redemption Stats-Winter Blast 2022

Provided for information no action necessary.

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#### 12. BUDGET AMENDMENTS

**MOVED** by Director Yezbick **SUPPORTED** by Director Keith

**To Refer** the potential budget amendment to the Infrastructure Committee for review and a recommendation.

#### MOTION APPROVED UNANIMOUSLY.

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There being no further business to bring before the Royal Oak Downtown Development Authority, the following motion was made:

**MOVED** by Director Rossbach **SUPPORTED** by Director Keith

To Adjourn the April 20, 2022, DDA regular meeting at 6:11 p.m.

MOTION APPROVED UNANIMOUSLY.